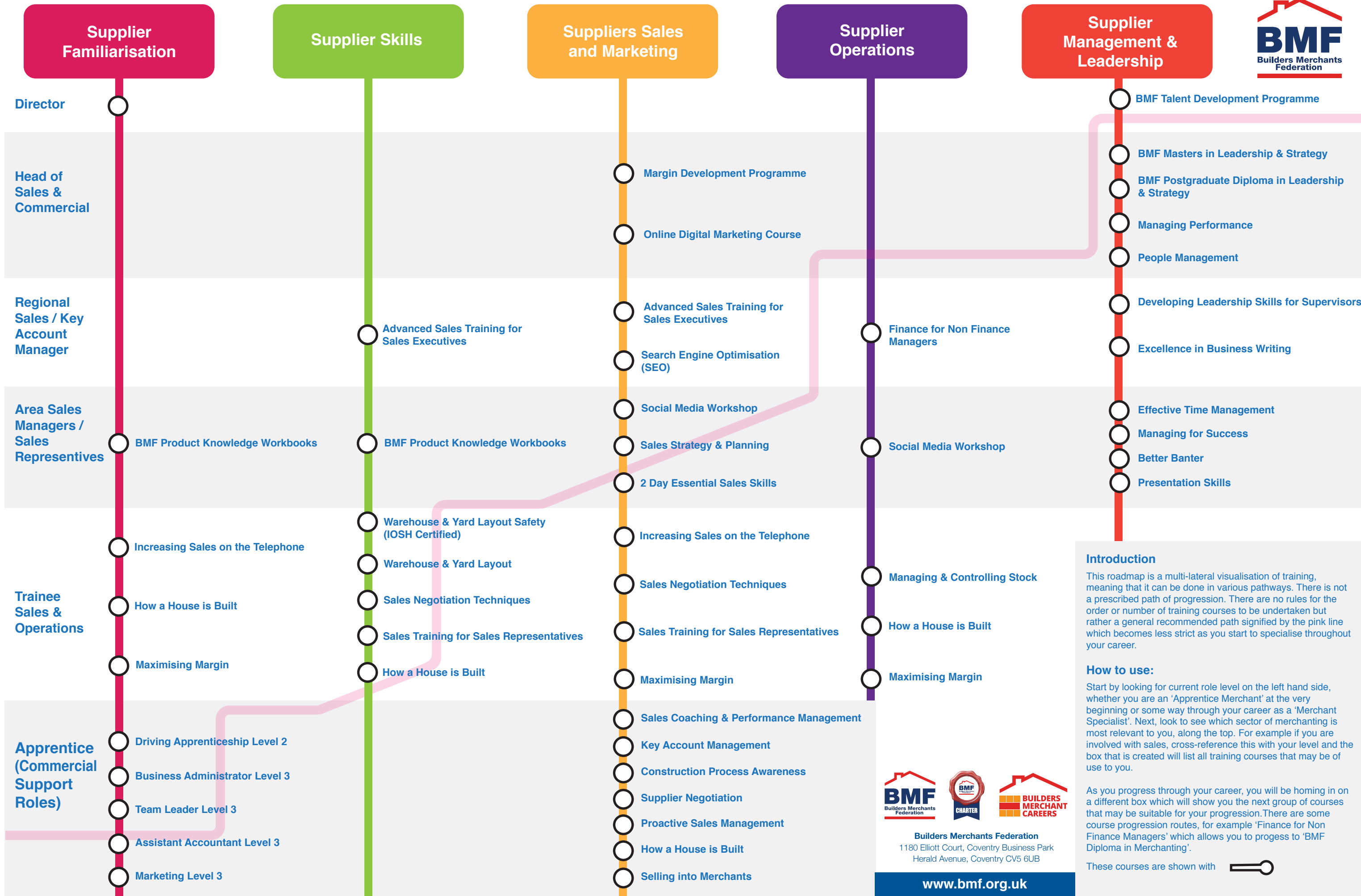


BMF Training Roadmap for Suppliers



Introduction
This roadmap is a multi-lateral visualisation of training, meaning that it can be done in various pathways. There is not a prescribed path of progression. There are no rules for the order or number of training courses to be undertaken but rather a general recommended path signified by the pink line which becomes less strict as you start to specialise throughout your career.

How to use:
Start by looking for current role level on the left hand side, whether you are an 'Apprentice Merchant' at the very beginning or some way through your career as a 'Merchant Specialist'. Next, look to see which sector of merchanting is most relevant to you, along the top. For example if you are involved with sales, cross-reference this with your level and the box that is created will list all training courses that may be of use to you.

As you progress through your career, you will be homing in on a different box which will show you the next group of courses that may be suitable for your progression. There are some course progression routes, for example 'Finance for Non Finance Managers' which allows you to progress to 'BMF Diploma in Merchanting'.

These courses are shown with

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